

Message Text

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PAGE 01 FRANKF 05219 131521Z

ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-15

TRSE-00 EUR-12 ERDA-07 ISO-00 /042 W

-----037166 131901Z /45

R 131459Z JUL 77

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8700

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 5219

EXCON

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: GERMAN FIRM AND AMERICAN SUPPLIER REQUEST EXCON GUIDANCE

1. THE RAPIDLY EXPANDING WEST GERMAN ELECTRONICS COMPANY, SPLEISS GMBH OF BIEBERGEMUEND, NEAR FRANKFURT, IS PRESENTLY BEGINNING BUSINESS RELATIONSHIPS WITH AMERICAN SUPPLIERS OF ELECTRONIC COMPONENTS, NOTABLY DENTONIX CORPORATION OF HUNTINGTON BEACH, CA. BECAUSE OF THE BROAD MIX OF COMPONENT SUB-ITEMS NEEDED BY THE GERMAN COMPANY IN THE FIRST PHASE OF ITS PRODUCTION (THE SECOND PHASE WILL INVOLVE CONSIDERABLE PRODUCTION IN THE U.S. FOR EXPORT TO WEST GERMANY). GENERAL MANAGER OF SPLEISS, PETER R. KNOLL, IS TRAVELLING TO CALIFORNIA ON JULY 15 TO MEET WITH DENTONIX OFFICIALS AND WORK OUT EXPORT PROCEDURES PARTICULARLY THOSE TO DO WITH EXCON.

2. WHILE THE EDO HAS VISITED THE SPLEISS PLANT PRIMARILY ON A MULTI-PURPOSE CALL AND HAS EXPLAINED BASIS PROCEDURES, KNOLL WOULD LIKE TO CONTINUE THIS DISCUSSION AT D.O. LOS ANGELES HAVING DENTONIX PERSONNEL PRESENT AT THAT TIME.

3. POST REQUESTS THAT ALL APPROPRIATE ASSISTANCE BE PROVIDED
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THIS COMPANY,. KNOLL OR DENTRONIX GENERAL MANAGER VOUCHN DENSLEY MAY BE REACHED BY PHONE BY D.O. LOS ANGELES AT 714-960 3138 TO ARRANGE APPOINTMENT WHICH KNOLL HAS INDICATED WOULD BE MOST CONVENIENT EITHER ON JULY 28 OR 29.

4. FYI FOR OEA AND D.O.)9 -, & 3)3 . MOST OF THE GERMAN FIRMS PERSONNEL ARE KNOWN TO THE CONGEN BECAUSE OF THEIR

ASSOCIATION WITH THE U.S. TRADE CENTER IN FRANKFURT IN
RECENT YEARS. A WTDR TO REFLECT THE REORGANIZATION AND
RELOCATION OF THE COMPANY IS BEING PREPARED. BLAKE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Control Number: n/a
Copy: SINGLE
Sent Date: 13-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: FRANKFURT
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770764/aaaaccuv.tel
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Review Date: 21-Dec-2004 12:00:00 am
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Review Exemptions: n/a
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Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: GERMAN FIRM AND AMERICAN SUPPLIER REQUEST EXCON GUIDANCE
TAGS: BEXP, GE
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